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LIBERTY MUTUAL FIRE INSURANCE COMPANY

11 UNITED STATES DISTRICT COURT  
12  
13 NORTHERN DISTRICT OF CALIFORNIA

14 LARGO CONCRETE, INC., a California  
Corporation; N.M.N. CONSTRUCTION,  
15 INC., a California Corporation,

16 Plaintiffs,

17 v.

18 LIBERTY MUTUAL FIRE INSURANCE  
COMPANY, a Massachusetts Corporation,  
19 and DOES 1 through 100, inclusive,

20 Defendants.

21  
22 AND RELATED COUNTERCLAIM  
23  
24  
25  
26  
27  
28

Case No. C07-04651 CRB (ADR)

Hon. Charles R. Breyer  
[Complaint Filed: September 10, 2007]

**LIBERTY MUTUAL FIRE INSURANCE  
COMPANY'S REPLY BRIEF IN SUPPORT  
OF ITS MOTION TO DISQUALIFY  
ROXBOROUGH, POMERANCE & NYE  
FROM REPRESENTING PLAINTIFFS**

[Filed Concurrently with:

1. Declarations of Hector Barba, Greg  
Brisbee, William Cupelo, Greg Farkas,  
Frank Falzetta, Lisa Kralik Hansen, Susan  
Olson, John Silberstein, Ronald Skocypec  
and Scott Sveslosky;
2. Responses to Plaintiffs' Objections to  
Evidence Supporting Liberty Mutual's  
Motion;
3. Liberty Mutual's Objections to Evidence  
Submitted by Plaintiffs;
4. Request to File Certain Exhibits Under  
Seal for *In Camera* Review; and
5. Request for Judicial Notice]

Date: December 21, 2007  
Time: 10:00 a.m.  
Place: Courtroom 8

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**MEMORANDUM OF POINTS AND AUTHORITIES**

**I.**

**INTRODUCTION**

Facing certain disqualification under the correct legal standard, plaintiffs urge this Court to apply the *wrong* standard - - the "modified substantial relationship" test - - to LMFIC's motion. That test, which applies *only* when the firm-switching lawyer did no work at his prior firm for the client now seeking his disqualification, does not apply here, where Mr. Pynes was immersed, at his prior firm, in insurance coverage and bad faith work for Liberty Mutual Fire Insurance Company ("LMFIC") and Liberty Mutual Insurance Company ("LMIC"). Because Mr. Pynes spent *more than 440 hours defending LMFIC in "bad faith" lawsuits*, and more than 1,200 total hours representing LMFIC and its affiliates, plaintiffs have no legitimate basis for asserting that the "modified substantial relationship" test applies.

Contrary to plaintiffs' contention, the correct legal standard is the "substantial relationship" test. Under that test, Mr. Pynes' prior representation of LMFIC and LMIC in bad faith cases, including the Tony's Fine Foods case, is "substantially related" to this bad faith case. As a result, Mr. Pynes' access to confidential client communication is *presumed as a matter of law*, and disqualification of Mr. Pynes and the Roxborough firm is mandatory. I-Enterprise Co. LLC v. Draper Fisher Jurvetson Mgmt. Co. V, LLC, 2005 U.S. Dist. LEXIS 45190, 2005 WL 757389 \*4 (N.D. Cal. 2005); City and County of San Francisco v. Cobra Solutions, Inc., 38 Cal.4<sup>th</sup> 839, 847 (2006); Flatt v. Superior Court, 9 Cal.4<sup>th</sup> 275, 283 (1994).

Plaintiffs' counsel knows that it is advocating the wrong legal test, because it briefed the correct test just two months ago, in another pending action, entitled In re Lien Claims of The Dental Trauma Center et al, WCAB Case No. VNA 00485284. There, in a motion asking the Workers' Compensation Appeals Board to disqualify an insurer's lawyers in a medical lien avoidance proceeding, the Roxborough firm argued that the "substantial relationship test" applied,

1 and that the required substantial relationship existed "when an attorney had direct involvement  
2 providing legal services to the former client on a matter that is *linked in some rational manner* to  
3 the current representation." [WCAB Brief, p. 5:14-16 (Falzetta Decl., ¶ 4 and Exh M)]. Here, in  
4 contrast, even though Mr. Pynes unquestionably had "direct involvement in providing legal  
5 services" to LMFIC and LMIC in bad faith cases that are related in a "rational manner" to this  
6 case, plaintiffs' counsel disingenuously urges this Court *not* to apply the substantial interest test.

7  
8           There is nothing new here. As LMFIC explained in its motion, the United States  
9 District Court in Kentucky disqualified plaintiffs' counsel in Republic Services on the *same* facts  
10 present here. In so doing, it applied Kentucky law, which imposes *more stringent* requirements  
11 than California law on parties moving for disqualification. First, in addition to finding that prior  
12 and current representations are substantially related, Kentucky law requires a finding that the  
13 attorney had access to confidential client information, whereas such access is presumed in  
14 California when representations are substantially related. Second, Kentucky law requires a finding  
15 that ethical screening procedures were ineffective, while under California law, an ethical screen  
16 will *not* prevent mandatory vicarious disqualification in successive representation cases in a  
17 private law firm setting. Henrickson v. Great American Savings & Loan, 11 Cal.App.4<sup>th</sup> 109, 115-  
18 116 (1992). This Court should similarly disqualify plaintiffs' counsel under the less demanding  
19 California law that applies here.

20  
21           Finally, plaintiffs' claim that LMFIC filed this Motion out of concern about  
22 litigating against the Roxborough firm is arrogant nonsense. Although the Opposition lists several  
23 cases that the Roxborough firm has litigated against Sheppard, Mullin over the last 20 years  
24 (mostly appeals from pleading motions), it omits numerous cases that the Roxborough firm either  
25 *lost* or settled. [Falzetta Decl., ¶¶ 5-6]. As but one example, the Opposition fails to mention that  
26 the Roxborough firm lost to Sheppard Mullin in the largest workers' compensation claims  
27 reserving case it ever prosecuted – a \$2 billion class action entitled A&J Liquor v. State  
28 Compensation Insurance Fund, San Francisco County Superior Court Case No. 975982, in which



1 Sheppard Mullin won a defense judgment after 7 months of trial (affirmed on appeal at 2006 WL  
 2 806767). [*Id.*, ¶ 5]. That judgment garnered "California Lawyer of the Year" awards for two  
 3 Sheppard Mullin partners. [Falzetta Decl., ¶ 5]. The lead Sheppard Mullin partner in this case has  
 4 likewise successfully litigated a number of cases against the Roxborough firm. [*Id.* at ¶ 6].

5  
 6 The *only* concern that prompted the filing of LMFIC's Motion is the Roxborough  
 7 firm's blatant conflict of interest, which *mandates* disqualification here.

## 8 9 II.

### 10 **THE "MODIFIED SUBSTANTIAL RELATIONSHIP" TEST DOES NOT APPLY HERE**

11  
 12 Plaintiffs' contention that the "modified substantial relationship" test applies to  
 13 LMFIC's Motion to Disqualify is incorrect. The "modified" test applies only where "there is a  
 14 substantial relationship between the current case and the matters handled by the firm-switching  
 15 attorney's former firm *but the attorney did not personally represent the former client who now*  
 16 *seeks to remove him from the case.*" Adams v. Aerojet-General Corp., 86 Cal.App.4th 1324  
 17 (2001)(emphasis added). Here, where Mr. Pynes spent most of his time at K&W "personally  
 18 representing" LMFIC and LMIC on insurance coverage and bad faith matters, plaintiffs have no  
 19 legitimate basis for urging application of the "modified substantial relationship" test.

20  
 21 Adams illustrates the correct application of the "modified substantial relationship"  
 22 test, and why it does not apply here. In Adams, the firm-switching lawyer's former firm had  
 23 represented Aerojet in toxic waste disposal matters, but the lawyer himself, Mr. Hackard, never  
 24 represented Aerojet, never talked to anyone at his former firm about Aerojet, and was not privy to  
 25 any information, confidential or otherwise, about Aerojet. *Id.*, at 1329. Nine years after he left his  
 26 old firm, Mr. Hackard's new firm represented plaintiffs in a toxic waste disposal case against  
 27 Aerojet. The new case was indisputably substantially related to cases handled by Mr. Hackard's  
 28 old firm, but because Mr. Hackard himself had *never* represented Aerojet, the court expressed

1 concern over disqualifying him or his new firm based solely on information "unknown to both the  
2 attorney and his new firm." *Id.*, at 1337. Hence, the court crafted "a standard applicable to a  
3 situation such as that posed here" - - i.e., where matters are substantially related but the attorney  
4 had no exposure to the client - - and held that under those narrow circumstances, disqualification  
5 depends on whether the lawyer was actually exposed, during the prior representation, to  
6 confidential information relevant to the current representation. *Id.*, at p. 1340.

7  
8 Ochoa v. Fordel, 146 Cal.App.4th 898 (2007), cited by plaintiffs, also involved an  
9 attorney who never worked, at his prior firm, for the defendant seeking his disqualification. For  
10 that reason, the parties *stipulated* that the "modified substantial relationship" test applied, and  
11 under that test, the Ochoa court affirmed the trial court's finding that the attorney met his burden  
12 of proving that he had no exposure at his prior firm to confidential information relevant to the  
13 current lawsuit. Unlike the lawyers in Adams and Ochoa, who never worked for the client seeking  
14 disqualification, Mr. Pynes spent a whopping **1,291 hours** providing legal services to LFMIC and  
15 its affiliates in less than 9 months at K&W, including **442 hours** of services to LMFIC on bad  
16 faith cases. [Farkas Decl., ¶¶ 2, 3 and Exhs B, C and D; Supp. Sveslosky Decl., ¶¶ 9, 10;  
17 Silberstein Decl., ¶ 3]. Accordingly, Adams and Ochoa not only offer no help to plaintiffs, they  
18 establish that plaintiffs have asked this Court to apply the wrong legal test to LMFIC's  
19 disqualification motion.

## III.

**UNDER THE "SUBSTANTIAL RELATIONSHIP TEST," DISQUALIFICATION OF THE  
ROXBOROUGH FIRM IS MANDATORY**

**A. Matters Are Substantially Related When, Under a Broad View of the Subject Matters  
Involved, Information Relevant to the Former Case is Relevant to the Current Case**

As plaintiffs' counsel recently argued in its WCAB Brief, a substantial relationship exists "when an attorney had direct involvement providing legal services to the former client on a matter that is *linked in some rational manner* to the current representation." [WCAB Brief, p. 5:14-16 (emphasis added)(Falzetta Decl., ¶ 4 and Exh I), *citing* Jessen v. Hartford Casualty Ins. Co., 111 Cal.App.4<sup>th</sup> 698, 709-711 (2003)]. In determining whether former and current matters are linked in a rational manner, their subject matters are "viewed broadly," while the "discrete legal and factual issues involved . . . are not of import." [WCAB Brief, p. 5:16-19]. This broad view of comparative subject matters is required because when a lawyer was personally involved in providing legal advice and services to the former client, it "must be presumed that confidential information passed to the attorney" (Jessen, *supra*, at 709), and hence, "limiting the comparison of the two representations to their precise legal and factual issues might operate unrealistically to the detriment of the first client." Id., at 712. During the course of a representation, an attorney may acquire confidential information about the client or its affairs that "may not be directly related to the transaction or lawsuit at hand," such as the client's internal operations or policies regarding settlements, perceptions about certain venues, judges or jury pools, etc. Id., at 712; Morrison Knudsen Corp v. Hancock, Rothert & Bunshoft, 69 Cal.App.4<sup>th</sup> 223, 236-237 (1999)(confidential information normally passed to an attorney includes the identity the client's key decision makers, its litigation philosophy and organizational structure and the potential financial impact of pending claims). Thus, successive representations are "substantially related" when information material to the evaluation, prosecution, settlement or accomplishment of the former representation is also



1 relevant to the evaluation, prosecution, settlement or accomplishment of the current representation.

2 Jessen, supra, at 712-713.<sup>1</sup>

3  
4 **B. It Is Undisputed that Mr. Pynes Worked on Tony's Fine Foods, a Substantially**  
5 **Related Workers' Compensation Bad Faith Case.**

6  
7 Abandoning its WCAB Brief argument that a "broad view" test governs the  
8 relatedness of successive representations, plaintiffs' counsel now contends that Mr. Pynes' bad  
9 faith defense work at K&W was "completely unrelated" to the current case because (a) the current  
10 case involves bad faith in the workers' compensation insurance setting rather than general or  
11 property insurance, (b) Mr. Pynes only worked for 3-4 hours on the Tony's Fine Foods workers'  
12 compensation bad faith case, and (c) the defendant in Tony's Fine Foods was LMIC, while the  
13 defendant here was LFMIC. These contentions are contrary to indisputable facts, applicable law  
14 and common sense.

15  
16 First, plaintiffs' claim that Mr. Pynes worked only "3-4 hours" on Tony's Fine  
17 Foods is false. K&W's March 8, 2004 invoice to LMIC shows that K&W billed LMIC 9.8 hours  
18 for Mr. Pynes' time on Tony's Fine Foods in December 2003. [Farkas Decl., ¶ 4 and Exh E; Supp.  
19 Sveslosky Decl., ¶ 3].<sup>2</sup> Tony's Fine Foods, like the current representation, was a workers'  
20 compensation bad faith claims mishandling case, and therefore is plainly "substantially related" to

21  
22 <sup>1</sup> For example, "coverage disputes are substantially related to bad faith actions for the  
23 purposes of attorney disqualification because they both turn on the same issue - - whether  
24 or not there is coverage under the terms of the policy." Farris v. Fireman's Fund Insurance  
Company, 119 Cal.App.4<sup>th</sup> 671, 684 (2004).

25 <sup>2</sup> In his declaration, Mr. Pynes claimed that "3 to 4 hours is all the work I did on Tony's Fine  
26 Foods [Pynes Decl., ¶ 8, line 16], but in deposition [Falzetta Decl., ¶ 2 and Exh H], he said  
27 "I don't even remember the [Tony's Fine Foods] case" [Pynes Depo. p. 64:6-10 (Falzetta  
28 Decl., ¶ 2 and Exh H)], "I barely remember working on the case, much less working more  
than four hours on the case" [Id., p. 65:10-12], "It could have been more. I honestly don't  
remember." [Id., p. 66: 3-6], and it "could have been" double the 3-4 hours stated in his  
declaration. [Id., p. 66:7-10].

1 the current case, even if the subject matter of the two representations is as narrowly construed as  
2 plaintiffs suggest (which the applicable case law does not support).

3  
4 Second, plaintiffs improperly limit their focus to the time Mr. Pynes spent on  
5 Tony's Fine Foods. Mr. Pynes spent the vast majority of his time at K&W – 1,291 hours in 9  
6 months – on legal services for LMFIC and its affiliates, including 743.2 hours representing  
7 LFMIC in litigation or coverage matters, of which 442.3 hours were devoted to bad faith cases.  
8 [Farkas Decl., ¶¶ 2, 3, Exhs B, C and D; Supp. Sveslosky Decl., ¶ 9; Silberstein Decl., ¶ 3, Olson  
9 Decl., ¶¶ 2-5].

10  
11 Finally, the distinction plaintiffs attempt to draw between Mr. Pynes' representation  
12 of LMIC and LMFIC is irrelevant. Both companies underwrite workers' compensation insurance  
13 policies, and the same Liberty Mutual employees service those policies and adjust claims made  
14 under them, whether underwritten by LMIC or LFMIC. [Brisee Decl., ¶ 2]. LMIC and LFMIC  
15 use the same claims and legal data systems to handle and defend claims, and use the same claims  
16 handling guidelines, maintained on Liberty Mutual's intranet and accessible to the adjusters who  
17 handle claims submitted to both LMIC and LFMIC. [*Id.*]. When LMIC or LMFIC are sued for  
18 bad faith, under any line of insurance, the same attorneys and paralegals in Liberty Mutual's Home  
19 Office manage the litigation and communicate with outside counsel retained to defend the cases.  
20 [Cupelo Decl., ¶ 3]. Outside counsel's invoices for both LMIC and LFMIC are handled by the  
21 same invoice management system. [Farkas Decl., ¶ 2]. Tellingly, in his deposition, Mr. Pynes  
22 admitted that he and K&W drew *no distinction* between LMIC and LFMIC, testifying that "[we]  
23 treated them all basically like the same entity," because "[i]t was Liberty. Everything would say  
24 Liberty, it wouldn't say Liberty Mutual Fire it would say Liberty or Liberty Mutual." [Pynes  
25 Depo., p. 99:5-13 (Falzetta Decl., ¶ 2 and Exh H)].

1 **Mr. Pynes Had Access to Confidential and Privileged Information**

2

3 Although Mr. Pynes' access to confidential client information is *presumed* as a

4 matter of law,<sup>3</sup> the evidence establishes that Mr. Pynes did, in fact, have access to confidential and

5 privileged client information while representing LMFIC and LMIC on Tony's Fine Foods and

6 other cases. For example, Mr. Pynes prepared privilege logs for LMIC and LMFIC [Pynes Depo.,

7 p. 38:13-15], and in doing so, reviewed documents sufficiently "to know whether [they were]

8 attorney-client or work product." [Id., p. 39:6-40:24]. In Tony's Fine Foods, Mr. Pynes prepared a

9 privilege log [Pynes Depo., p. 50:7-9], and the log on which he worked shows that he reviewed

10 and withheld attorney-client privileged, attorney work product, confidential and proprietary

11 documents, including (i) letters to LMIC Senior Claims Consultant Hector Barba from LMIC

12 defense counsel Kenneth Martinson, (ii) a "case report" and a "work-up in anticipation of

13 litigation" from LMIC attorney Melissa Matovich, (iii) "file handling information" authored by

14 Ms. Matovich, (iv) "attorney privilege information pertaining to Liberty Mutual," and (vi)

15 documents containing proprietary and confidential "reserve information" claimed as proprietary

16 and confidential. [Skocypec Decl., ¶¶ 3-5, Exh A; Barba Decl., ¶ 2.]<sup>4</sup> The information on the

17 privilege log is consistent with K&W's invoice to LMIC, which includes time entries showing that

18 Mr. Pynes: (i) reviewed underlying file information (ii) analyzed claim and other underlying file

19 materials for production, redaction and segregation of privileged information and documents, and

20 (iii) prepared a privilege log for documents withheld from discovery or redacted. [Id.].<sup>5</sup> [Supp.

21 Sveslosky Decl., ¶ 3; Farkas Decl., ¶ 4, Exh. E]

22

23 <sup>3</sup> "[W]hether [the attorney] actually possesses confidential information that would work to

24 his advantage in his current representation is not the test. Rather, the test is whether a

25 substantial relationship exists between the subjects of the two compared representations." Farris v. Fireman's Fund Ins. Co., 119 Cal.App.4th 671, 683 (2004).

26 <sup>4</sup> When shown the privilege log at his deposition, Mr. Pynes stated that he "didn't recall"

whether he prepared it, although it was "possible" that he did. [Pynes Depo., p. 91:6-24].

27 <sup>5</sup> Mr. Pynes did not recognize the K&W invoice [Pynes Depo, p. 77:15-78:5], but admitted

28 the time entries on the invoice were generally consistent with his own. [Id., p. 82:18-83:1]

1 Mr. Pynes also prepared a privilege log in Ashou v. LMFIC, a bad faith case on  
 2 which he billed LMIC 85.8 hours. His work included (i) preparation of pleadings, discovery  
 3 requests and discovery responses, (ii) review of claim files and claim file activity notes, (iii) legal  
 4 research on the genuine dispute doctrine and defenses to "bad faith" claims, (iv) participation in  
 5 strategy meetings and discussions with K&W attorney Susan Olson, (v) fact investigations, (vi)  
 6 preparation of a case summary for meetings with Home Office, (vii) preparation of an initial case  
 7 evaluation letter to send to the "client," and (viii) analysis of issues for a status report to the  
 8 "client." [Supp. Sveslosky Decl., ¶ 7 ; Farkas Decl., ¶¶ 2, 3, 5, Exhs D and F].

9  
 10 At his deposition, Mr. Pynes claimed not to remember<sup>6</sup> whether he communicated  
 11 with Liberty Mutual [Pynes Depo., p. 113:19-114:8; 115:8-17], but his time records, reflected on  
 12 K&W's invoices, demonstrate that he communicated directly with his client. For example, K&W's  
 13 invoices show that on November 21, 2003, Mr. Pynes sent a letter to LMIC claims manager  
 14 Michael Gonzales, copied to LMIC in-house attorney William Cupelo and Special Corporate  
 15 Litigation Examiner Nancy McCormick in the Home Office Legal Department. On February 4,  
 16 2004, Mr. Pynes billed time for a discussion with Liz Flanders, a paralegal in the Home Office  
 17 Legal Department [Cupelo Decl., ¶ 4], on McLoughlin v. LMFIC. On January 23, 2004, he billed  
 18 time for a "meet[ing] with client re: mediation" in Kelly & Picerne, Inc. ("Kelly"). In February  
 19 2004, he prepared a case status letter to auto liability claims manager Randy Schubert, addressing  
 20 settlement and mediation strategy in Kelly, and in March 2004, he had two telephone calls with  
 21 senior portfolio underwriter Bruce Edwards to discuss mediation in Kelly. From December 2003  
 22 to February 2004, Mr. Pynes had at least eight telephone conversations and exchanged about  
 23 seven e-mails with Senior Technical Claims Specialist Lorrie Isaac, addressing mediation,  
 24 settlement negotiations and related issues in Designer Marble Products, Inc. [Supp. Sveslosky  
 25 Decl., ¶ 10; Farkas Decl., ¶ 2 and Exh B (under seal for review *in camera*)].

26  
 27 <sup>6</sup> A brief review of the transcript shows that Mr. Pynes gave answers of "I don't remember"  
 28 and "I don't recall" *at least 175 times* in a four-hour deposition.



1 In summary, the nature and quantity of Mr. Pynes' work for LMFIC and LMIC  
 2 completely undercuts plaintiffs' position that Mr. Pynes saw no confidential documents and had no  
 3 direct client contact with LMFIC and LMIC.

4  
 5 **D. The Legal Matters on Which Mr. Pynes Worked at Kern & Wooley are**  
 6 **"Substantially Related" to this Matter**

7  
 8 Plaintiffs argue that Mr. Pynes' prior work for Liberty Mutual is not substantially  
 9 related to the current case because it did not involve "workers' compensation bad faith claims  
 10 mishandling" cases litigated on behalf of LMFIC. First of all, in making this argument, plaintiffs  
 11 improperly treat as irrelevant the 743.2 hours of legal services that Mr. Pynes provided to LMFIC,  
 12 including 442.3 hours working on bad faith litigation. Second, the subject matter of the prior  
 13 representation, evaluated under the "substantial relationship" test, is "broader than the discrete  
 14 legal and factual issues involved in the compared representations." Jessen, supra, 111 Cal.App.4<sup>th</sup>  
 15 at 712-713; Farris, supra, 119 Cal.App.4<sup>th</sup> at 684.

16  
 17 Third, plaintiffs' contention that workers' compensation insurance bad faith law is  
 18 so "distinct" that all other bad faith cases cannot be substantially related, is preposterous,  
 19 supported only by Mr. Roxborough's pontifications. Mr. Roxborough brags that his prior cases  
 20 "established the law under which these types of cases are prosecuted," but those cases do nothing  
 21 more than apply well-established "bad faith" principles to the handling of claims for benefits under  
 22 workers' compensation insurance policies. In fact, the first appellate case to address "bad faith"  
 23 claims mishandling allegations against a workers' compensation insurer, Security Officers Service,  
 24 Inc. v. State Compensation Ins. Fund, 17 Cal. App. 4<sup>th</sup> 887, 894-95 (1993), relied on *the same*  
 25 *leading "bad faith" cases applicable to all other lines of insurance*, including Gruenberg v. Aetna  
 26 Ins. Co., 9 Cal.3d 566 (1973), Egan v. Mutual of Omaha Ins. Co., 24 Cal.3d 809 (1979) and  
 27 Carma Developers (Cal.) Inc. v. Marathon Development California, Inc. 2 Cal.4<sup>th</sup> 342 (1992),  
 28



1 among others. Thus, the notion that the application of bad faith law turns on the line of insurance  
2 involved is simply incorrect.

3  
4 **E. Roxborough's Purported Ethical Wall Is Not A Safe Harbor From Disqualification**

5  
6 Relying on In re County of Los Angeles, 223 F.3d 990 (9<sup>th</sup> Cir. 2000), plaintiffs  
7 argue that a purported ethical screen erected around Mr. Pynes in December 2006 (*after* he and his  
8 firm were disqualified in the Republic Services case) somehow shields the Roxborough firm  
9 vicarious disqualification. Plaintiffs' reliance on County of Los Angeles is misplaced. That case  
10 merely followed Chambers v. Superior Court, 121 Cal.App.3d 893 (1981), under which law firms  
11 that employ former *government* lawyers may use ethical walls to prevent vicarious  
12 disqualification. *Id.*, at p. 995. California courts have never extended Chambers to firm-switching  
13 lawyers in private practice, and this Court has so found: "use of an ethical wall does not preclude  
14 disqualification, other than in circumstances in which a government attorney returns to private  
15 practice." I-Enterprise Co. LLC v. Draper Fisher Jurvetson Mgmt. Co. V, LLC, 2005 U.S. Dist.  
16 LEXIS 45190 at \* 23.

17  
18 As this Court observed in Hitachi, Ltd. v. Tatung Company, 419 F.Supp.2d 1158  
19 (N.D. Cal. 2006), while County of Los Angeles "indicates the possibility of a future shift in  
20 California law," the established rule of automatic disqualification, "remains intact." Hitachi, at p.  
21 1163. Similarly, the Southern District of California recently observed that the California Supreme  
22 Court addressed the issue of vicarious disqualification in 2006 and has "again chosen not to allow  
23 an ethical wall to rebut the presumption." Lucent Techs., Inc. v. Gateway, Inc., 2007 U.S. Dist.  
24 LEXIS 35502 \* 26 (S.D. Cal. 2007) *Id.* \*26, citing, City and County of San Francisco v. Cobra  
25 Solutions, 38 Cal.4<sup>th</sup> 839 (2006). The law remains as stated in Henrickson: "where an attorney is  
26 disqualified because he formerly represented and therefore possesses confidential information  
27 regarding the adverse party in the current litigation, vicarious disqualification of the entire law  
28 firm is compelled as a matter of law." Henrickson, *supra*, 11 Cal.App.4<sup>th</sup> at 117.

1 **F. Plaintiffs' Criticism of LMFIC's Declarants Is Unwarranted and Irrelevant**

2  
3 Plaintiffs also direct unjustified and irrelevant criticisms at LMFIC's declarants.  
4 For example, they criticize Ms. Yee's declaration because Liberty Mutual's counsel prepared the  
5 initial draft [Opp., p. 10:15], yet fail to explain why this is sinister or how it differs from their own  
6 associate's, Michael Phillips', preparation of Mr. Pynes' declaration. [Pynes Depo., p. 61:13-23  
7 (Falzetta Decl., ¶ 2 and Exh. H)]. Plaintiffs then complain that Ms. Yee and Ms. Kralik-Hansen  
8 could not recall some details of the Tony's Fine Foods case during their depositions, but that is  
9 irrelevant: the gist of their declarations is that Mr. Pynes reviewed claim files and prepared a  
10 privilege log in Tony's Fine Foods, facts *admitted* by Mr. Pynes. [Pynes Depo., p. 50:7-9].  
11

12 Equally irrelevant, if not bizarre, is plaintiffs' claim that Ms. Hansen "demonstrated  
13 extreme bias" because Liberty Mutual has not retained her in any new cases during the last 11  
14 months. [Opposition, p. 12:24]. Do they mean to suggest she is biased against Liberty Mutual for  
15 not hiring her, or in its favor because she wants future business? Following plaintiffs' dubious  
16 logic that a declaration should be stricken due to witness bias, the Court should strike the  
17 declarations of Messrs. Pynes, Roxborough, Adreani and Phillips, whose biases, as opposing  
18 counsel, are overwhelming.  
19

20 **IV.**

21 **THE REPUBLIC SERVICES COURT DISQUALIFIED PLAINTIFFS' COUNSEL UNDER**  
22 **A LEGAL STANDARD THAT IS MORE STRINGENT THAN CALIFORNIA'S**  
23 **"SUBSTANTIAL RELATIONSHIP TEST"**  
24

25 Although plaintiffs claim that the Republic Services case is distinguishable or  
26 irrelevant, their Opposition is a virtual cut and paste of the opposition brief filed in that case,  
27 raising the *same* arguments that the District Court rejected in that case. There, as here,  
28 Roxborough argued that: (1) Mr. Pynes' work on Tony's Fine Food was limited to reviewing claim

1 files and redacting claimants' personal information [Opp., p. 6; Exh M at Pynes Decl., ¶ 3]; (2) Mr.  
2 Pynes' prior representation of Liberty Mutual was not "substantially related" to the Republic  
3 matter [Opp., p. 17-18; Exh M., p. 12]; (3) Mr. Pynes knew nothing at K&W about workers'  
4 compensation bad faith litigation [Opp., p. 7; Exh M pp. 7-8, 19]; and (4) Mr. Pynes had no access  
5 to Liberty Mutual's confidential information at K& W [Opp., pp. 2, 4, 6, 19; Exh M., p. 18]. As  
6 here, Roxborough boasted of developing workers' compensation bad faith law in California [Opp.,  
7 p. 6; Exh M at Roxborough Decl., ¶ 2], and argued that the disqualification motion was only a  
8 tactical ploy.

9  
10 In disqualifying Mr. Pynes and the Roxborough firm, the Republic Services court  
11 applied Kentucky law, which is far more stringent than California law. In Kentucky, in addition to  
12 demonstrating that the current and former representations are substantially related, the party  
13 seeking disqualification must establish that (1) the attorney actually acquired confidential  
14 information, and (2) the attorney's current law firm's ethical screening procedures were ineffective.  
15 [Order, pp. 8-9]. In California, in contrast, (a) acquisition of confidential communications is  
16 presumed as a matter of law when successive representations are substantially related, and  
17 therefore need not be proven, and (b) ethical screens do not shield a private law firm from  
18 vicarious disqualification in successive representation cases, and hence, the moving party need not  
19 challenge the effectiveness of the law firm's ethical screen. See Henrickson v. Great American  
20 Savings & Loan, 11 Cal.App.4<sup>th</sup> 109, 115-116 (1992).

21  
22 Plaintiffs argue that Republic Services is distinguishable because it involved two  
23 firm-switching attorneys, Mr. Pynes and Ms. Gichtin, instead of Mr. Pynes alone. First, the order  
24 in Republic Services clearly shows that the District Court considered Mr. Pynes' representation of  
25 LMIC in Tony's Fine Foods sufficient, *standing alone*, to require disqualification of the entire  
26 Roxborough firm. Second, by implying that no disabling conflict exists because Ms. Gichtin no  
27 longer works at the Roxborough firm, plaintiffs have opened the door, furnishing *yet another* basis  
28 for disqualifying the Roxborough firm.

1 Like Mr. Pynes, Karen Gichtin was a K&W associate who left to join the  
 2 Roxborough firm. [Supp. Hansen Decl., ¶ 3]. While at K&W, Ms. Gichtin worked extensively on  
 3 Remedy Temp, Inc. v. LMFIC [Id., ¶ 4], which Mr. Roxborough admits was a workers'  
 4 compensation bad faith claims mishandling case that his office filed against LMFIC.  
 5 [Roxborough Decl., ¶¶ 9, 13 and 21]. Ms. Gichtin's work on Remedy Temps was extensive and  
 6 included, among other things, review and discussion of litigation strategy, document review and  
 7 production, protection of LMFIC's privileged documents, evaluation of expert consultant reports,  
 8 review and analysis of LMFIC's internal Best Practices Guideline, preparing client witnesses for  
 9 deposition, and discussing claim files with client adjusters. [Supp. Hansen Decl., ¶ 5].

10  
 11 Because Remedy Temps and this case are both bad faith workers' compensation  
 12 insurance claims mishandling cases, plaintiffs and their counsel must concede that they are  
 13 "substantially related," creating yet another conflict when Ms. Gichtin joined the Roxborough  
 14 firm. The Roxborough firm's purported attempt to erect an "oral" ethical screen around  
 15 Ms. Gichtin has *no* legal effect under California law. Henrickson, 11 Cal. App. 4<sup>th</sup> at 115-116.  
 16 Ms. Gichtin's glaring ethical conflict tainted the entire Roxborough firm, and her departure from  
 17 the Roxborough firm before the filing of this case does not "cleans" the taint. Elan Transdermal  
 18 v. Cygnus Therapeutic Systems, 809 F.Supp. 1383, 1389-91 (ND Cal. 1992)(confidences are  
 19 conclusively presumed to have been shared by the departed lawyer with members of the former  
 20 law firm); Asyst Techs., Inc. v. Empak, Inc., 962 F.Supp. 1241, 1242 n.3 (ND Cal. 1997)("I fail to  
 21 see how a tainted firm is cleansed by the departure of one of the attorneys who created the taint.").

## 22 23 V.

### 24 LMFIC HAS NOT WAIVED ITS RIGHT TO SEEK DISQUALIFICATION

25  
 26 Without citing any authority, plaintiffs argue that LMFIC waived its right to seek  
 27 disqualification of the Roxborough firm because it did not seek disqualification in Remedy  
 28 Temps and a non-litigated matter, Kinecta. At least one California court has summarily rejected a



1 similar waiver argument as "completely unpersuasive." Metro-Goldwyn-Mayer, Inc. v. Tracinda  
 2 Corp., 36 Cal.App.4th 1832, 1846 n.13 (1995)(rejecting defendants' argument that plaintiff's  
 3 failure to seek disqualification of defense counsel in a related federal action operated as a waiver  
 4 in the present action). Under California law, a party opposing a disqualification motion on  
 5 grounds of waiver must establish **both** that the former client unreasonably delayed in bringing the  
 6 motion and that the unreasonable delay prejudiced the current client. River West, Inc. v. Nickel,  
 7 188 Cal.App.3d 1297, 1309-1310 (1987). Here, where LMFIC filed its disqualification motion  
 8 immediately after plaintiffs served their complaint, plaintiffs cannot show unreasonable delay.  
 9 Moreover, plaintiffs have offered no evidence that they would suffer prejudice if required to retain  
 10 new counsel at this very early stage of the litigation. Accordingly, the Court should summarily  
 11 reject plaintiffs' waiver argument.

## 12 VI.

## 13 CONCLUSION

14  
 15  
 16 For all of the foregoing reasons, Liberty Mutual respectfully requests that the Court  
 17 grant its Motion and enter an order disqualifying the Roxborough firm from representing plaintiffs  
 18 in this matter.

19  
 20 Dated: December 14, 2007

21 SHEPPARD, MULLIN, RICHTER & HAMPTON LLP

22  
 23 By



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24 Attorneys for Defendant and Counterclaimant  
 25 LIBERTY MUTUAL FIRE INSURANCE COMPANY  
 26  
 27  
 28